

# CONCERT®

Vice President, Investments  
Concert Realty Services Ltd.  
Vancouver, BC

## About Concert Properties

Putting people first is at the heart of the Concert story. We are deeply invested in improving the lives of the people who live and work in our communities, acknowledging that communities are more than just buildings. We focus on quality, consistency, and sustainability, and our business is driven by warm, passionate people who embody a desire to help each of us feel more connected to one another. Since 1989, our real estate portfolio has grown to an asset value of \$8 billion and includes condominiums, rentals, seniors' active aging communities, industrial and commercial properties, and public infrastructure projects across Canada.

## Position Summary:

We are looking for a team leader who loves real estate and thrives working with a results-oriented, high-performance team. Reporting to the Chief Investment Officer, this role will be responsible for the investment management of Concert's income portfolio in British Columbia and Alberta (valued in excess of \$1.5 billion) through a strategic multi-disciplinary approach that combines acquisitions, asset management, leasing and financing.

This is a leadership role involving the management and mentorship of a team that is actively engaged in the following activities for the BC & Alberta portfolio (industrial, office, retail and residential rental): Asset Management, Commercial Leasing & Tenant Relations Management (including pre-leasing for Development Properties), Term Financing and Acquisitions & Dispositions.

This position is based out of Concert's Head Office in Vancouver. Travel to site locations will be required quarterly, or as business needs require.

## Qualifications and Experience:

- 15+ years of relevant real estate experience with a strong background in asset management, commercial leasing & tenant relations management, term financing, and/or acquisitions & dispositions
- Experience with leading and managing a high performing team (internally and externally)
- Experience and understanding of commercial leases and the leasing process, including drafting of offers and leases, and working with tenants and the brokerage community
- Experience and understanding of the acquisition, financing and budgeting process
- Thorough understanding of industrial, office and/or residential rental properties in the British Columbia and Alberta markets would be an advantage; building operations knowledge would be useful
- Ability to apply logic and reasoning to analyze complex financial, legal and contractual matters, and to provide strategic deal solutions and recommendations

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- Ability to perform general real estate underwriting and valuations
- Team player with an understanding of group dynamics and a track record of proactively managing tasks and responsibilities, as well as being a self-starter
- Adept at multi-tasking on a diverse set of activities while working under pressure and with tight deadlines
- Highly developed written and verbal communication skills; strong interpersonal skills
- Advanced computer skills with a high degree of proficiency in the MS Office suite of programs, especially Excel and Word; Yardi or Argus software experience would be an asset
- University degree in Real Estate, Business or Commerce would be an asset
- An Alberta or British Columbia Real Estate license in good standing, or the ability to become licensed, will be required

## What you can expect:

We are a proud Canadian company, providing quality employment across the country and working together with the people we serve to realize our vision – building resilient, inclusive, sustainable committees. Our success is based on our employees – on a passionate, talented team who value a collaborative culture, a desire for excellence and a willingness to give back. We truly value our team members and offer competitive pay, and comprehensive benefits and perk programs that support and promote employee health and wellness.

## To apply:

At Concert, we value diversity, equity and inclusion and are committed to building a team that represents a variety of backgrounds perspectives and skills. We welcome applications from all qualified job seekers.

To apply for this opportunity, please submit your resume to **Richard Costello**  
[richard@highviewpartners.ca](mailto:richard@highviewpartners.ca).

Please be advised that only short-listed candidates will be contacted. Thank you for your interest in Concert.