



Manager, Advisory Vancouver/National | Full-Time

WHO WE ARE

Zonda Urban (formerly Urban Analytics) is a market-leading data and advisory firm specializing in the collection and analysis of new multi-family residential development data in British Columbia, Alberta and Ontario. Zonda Urban strives to provide a dynamic and team-oriented work environment that offers team-members the opportunity to grow their knowledge and experience within the organization.

WHAT WE NEED

Zonda Urban is looking for a passionate Manager with positive energy, a strong work ethic to help grow our Advisory business and team. When you join our team, you'll be in a unique position to make a change with every project. You'll use your full range of skills to build great experiences and learn about the real estate industry, economics, and data. You'll be supported with the necessary tools, and you'll be working with an awesome and like-minded team. Our teams are innovative, diverse, multi-disciplinary, and collaborative - all working to build the future of housing.

Starting immediately and working closely with the VP Advisory Canada, other advisory team members and Zonda Urban Principals, the Manager, Advisory will be based in Vancouver but work in markets across Canada as required on the analysis of multi-family residential (for-sale and rental) and mixed-use real estate development. The ideal candidate will have an understanding of all real estate land uses, with a particular focus on new home development. The candidate must be capable of managing shifting priorities and multi-task to meet deadlines.

DUTIES AND RESPONSIBILITIES

- A key thought leader in engagements, with expertise that allows for the directing of the analysis, offering recommendations, and presenting findings.
- Interested in working in both a creative and analytical capacity, at the same time.
- Lead the planning and execution of the research process (market and multi-family project-specific analysis, strategic market planning, demand/supply considerations, etc.), with limited oversight.
- Prepared to field work/travel, both locally and potentially throughout the country.
- Curate relevant data, using both internal and external resources.
- Create and review recommendations and conclusions from the research.
- Prepare and present findings, with ongoing intensive client interaction.
- Contribute to team effort by completing tasks and achieving related results as needed.
- Monitor economic indicators relevant to the new multi-family development industry as required
- Professional speaking and presentations on specific markets and/or topics in support of the Zonda Urban mission and as a means of building a personal brand as a respected expert.

Requirements

- Bachelor's degree in real estate, business, economics or related field;
- Direct research or related experience in the new home development industry;

- Work with all levels of professional personnel, both junior and senior;
- Excellent verbal and analytical written communication skills;
- Experience in the Metro Vancouver market (knowledge of Calgary, Edmonton, Toronto and Ottawa a plus);
- Willingness/ability to travel (usually not more than 30% of the time).
- Advanced software skills; Excel, Word, Powerpoint, etc.
- A positive and team-first attitude;
- Strong interest in and desire to learn about the residential real estate market and development industry;
- Organized, resourceful, reliable and dedicated;
- Work effectively independently and in a team environment; and,
- Ability to work well in pressure situations.

COMPENSATION

- Salary commensurate with experience
- Competitive benefits

IF WE'RE A MATCH

Please apply at <https://zondaurban.bamboohr.com/jobs/view.php?id=35>. Candidates considered to be qualified will be contacted to schedule an introductory meeting.