
Land Acquisitions Manager

Surrey, BC

About Us

Qualico Communities has been developing award winning neighborhoods and communities for over 60 years and we understand that integrity, quality, partnerships and giving back is important. A leader in real estate development, we put strong vision, planning and resources behind every project. We have designed, facilitated and built the highest-quality communities across Western Canada and in Austin TX working with local governments, builder contractors and residents. To learn more, click [here](#).

At Qualico Communities, our people make the difference. We offer an exciting place to build your career with competitive compensation and benefit packages, company matching RRSP/DPSP program, employee home purchase program and retail discounts.

Job Overview

Reporting to the Vice President, as the Manager, Land Acquisitions you will source, compile, analyze and communicate Real Estate trends to internal stakeholders. You also participate in the land acquisitions for residential and commercial development projects. Your day-to-day responsibilities will include:

- Sourcing, negotiating and preparing Offers to Purchase for prospective land acquisitions.
- Developing and fostering positive relationships with property owners and the brokerage community.
- Performing financial and feasibility analysis of properties. Completing documentation and due diligence on land acquisitions, ensuring closing conditions are met and subjects are removed.
- Researching and determining new development opportunities to assist in the development of long-term acquisition strategies.
- Participating in the ongoing refinement of acquisition systems and procedures.
- Staying current on relevant council meetings, bylaw changes, development, and building regulations to comprehend and assess impacts to development projects.

As our ideal candidate, you are...

- A strong communicator; you clearly express your thoughts in conversation as well as write and present in a persuasive and influencing manner.

- An active listener; you seek to understand and listen to others in a non-judgmental way.
- A creative problem solver; you think outside the box for solutions without fear of failure.
- A visionary; you see the 'big picture' and adjust work to reflect the complex network of forces at play.

Essential Requirements

- Bachelor's Degree or Diploma in Real Estate, or equivalent.
- Minimum 2 years of brokerage and land acquisition related experience, or equivalent.
- Valid driver's licence and access to reliable vehicle.
- Satisfactory verification of criminal record check and driver's abstract.

What We Value

- Creating trusting and successful working relationships.
- Setting clear, measurable and achievable goals.
- Cooperating with team members in an open, positive and respectful manner.
- Taking responsibility for the outcomes of decisions and actions.
- Staying current with technical job skills.

Work Conditions

You primarily work in an office setting during regular business hours and travel to prospective sites is required on a frequent basis.

Candidates being considered will be contacted. We thank you for your interest. Join our [Talent Community](#) to stay up to date on job opportunities and to find out why we have the best reason to come to work every day.

Closing Date: March 26, 2021