

Development Manager

Alabaster Homes (Alabaster) is a locally-owned and managed real estate development company that specializes in mid-size multifamily projects. Historically focused in Vancouver and Richmond, some of the company's past successes include award-winning townhome developments such as Oak + Park and Shaughnessy Residences. Founded by partners with over 30 years of experience in the Metro Vancouver development industry, Alabaster is bolstered by long-established and collaborative relationships with prominent designers, consultants, and construction professionals. Over the past six years, the partners of Alabaster have carefully assembled a committed team, and a diverse portfolio of development properties within some of the most desirable locations. To effectively execute its upcoming projects, Alabaster is seeking an up-and-coming real estate professional to join the team as Development Manager.

The Role

As an integral member of Alabaster's development team, the Development Manager (DM) will be responsible for simultaneously managing multiple projects through each stage of the development process. With the mentorship of senior colleagues, and in collaboration with Alabaster in-house teams, the DM will:

- Contribute to the evaluation of projects during land acquisitions;
- Build productive relationships with municipal staff and effectively guide projects through the approvals process;
- Lead projects through the public consultation and municipal approvals process;
- Manage teams of project consultants through the design development process, ensuring the optimal balance between business and design objectives;
- Work productively with the company's in-house Construction team to ensure that projects are built as planned;
- Collaborate with the company's in-house Sales and Marketing team throughout the sales cycle and share in the celebration of each project's success;
- Provide timely updates to project pro-formas and pertinent inputs that affect project profitability to Alabaster's Finance team, Executive and investors; and
- Support other members of the Development team through mentorship and collaboration as required.

The Candidate

To fulfill the obligations of this opportunity, candidates require at least 5 years of relevant real estate development experience, ideally with an established and productive multifamily developer. Applicants also require post-secondary education in Commerce, Architecture, Planning or another related discipline. Individuals interested must have proven success managing multiple complex projects simultaneously. Candidates also require a current knowledge of the Vancouver real estate market and

an extensive and solid network of industry colleagues. Excellent interpersonal, organizational and communication skills are assumed.

In addition, to thrive within the Alabaster team, applicants must be:

- Entrepreneurial and resourceful with strong business acumen;
- Highly-driven with an inherent ability to successfully move projects forward;
- Truly people-oriented, with an innate ability to build positive, reliable relationships;
- Patient and keen to share knowledge with junior team members and other colleagues;
- Positive in outlook, with an inclination to see the best in people and situations;
- Passionate about real estate and motivated to create well-designed homes;
- Resilient and a natural problem solver, able to persist when confronted with a challenge;
- Detail-oriented, and able to devise and implement effective systems and processes;
- Comfortable in a construction environment, with strong ability to understand drawings; and
- Highly ethical, respectful and good-humoured.

To Apply

If you believe you meet the qualifications highlighted above, please send your resume and cover letter to Kristina Morse of Resolve Search via klm@resolvesearch.com by **December 20, 2020 at 5pm**. While we thank all applicants for their interest in this role, only select individuals will be contacted for follow-up.