

Senior Manager, Leasing

You are a naturally proactive and upbeat team player. You are motivated, creative and have a passion for the real estate business. You are known for being an innovative thinker and are keen to establish relationships with a broad range of retailers and brokers.

Anthem is a real estate and land development, investment, management and home building company that strives, solves and evolves to create better spaces and stronger communities. We are Growing Places.

We work hard. We work smart. We work in teams. We challenge the status quo and have fun doing it. We believe in developing our people to maximize their potential. Conversations are candid, conflict is swiftly resolved and coaching is continuous.

You will:

- Pursue, negotiate and complete lease deals which are in alignment with the approved strategic plan
- Coordinate with the property team in developing and executing the leasing strategy
- Prepare leasing projections as part of the annual strategic planning process and update throughout the year
- Market the property to prospective tenants, tenant reps and brokers
- Negotiate and complete all required contracts: LOIs, OTLs, Leases, Renewals and Assignments, including approval of the tenant's financial covenant
- Manage tenant's restrictions to maximize leasing flexibility
- Ensure new deals do not conflict with existing restrictions: zoning, restrictive covenants, no build, easement, ROFR, etc.
- Engage and manage listing brokers where applicable
- Build and maintain positive relationships with tenants and the real estate community: retailers, brokers and tenant reps

You have:

- In-depth knowledge of real estate markets and trends in B.C. and Alberta
- A minimum 8 years' experience in leasing of commercial properties as a broker and/or landlord representative
- A strong work ethic and a natural desire to do what it takes to win
- Strong MS Office skills; some experience with SharePoint
- Excellent interpersonal, oral and written communication skills
- The desire to work in a team-focused, collaborative environment

Founded 28 years ago, Anthem is a team of 400 people driven by creativity, passion and direct communication. Anthem and Anthem United have invested in, developed or managed – alone or in partnership – more than 260 residential, commercial and retail projects with an aggregate value of more than \$6 billion across western North America. Our growing residential portfolio includes 14,600 homes that are complete, in design or under construction, from master planned mixed use residential and multifamily, to townhome and single-family communities. We own, co-own and manage 5 million square feet of retail, industrial, residential rental and office space. We have developed more than 60 communities and currently hold over 5,000 acres of land across Alberta, British Columbia and California.

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