



Make working for
The City work for you.



Director, Real Estate and Development Services

We are seeking a collaborative, strategic and passionate public service leader to provide their vision, change management abilities, and acumen to shape The City of Calgary's real estate business unit, as directed by Council priorities.

As the Director, Real Estate & Development Services, you will lead the development of a Corporate Land Strategy which includes the acquisition, leasing, sale and development of City lands, both industrial and strategic city-owned parcels. A key focus of this role is to inspire and guide a team of 100 real estate experts to manage the industrial, commercial, and residential land programs, in accordance with the Industrial Land Strategy. Using your advanced understanding of real estate and land development, combined with a collaborative leadership style you will manage an operating budget of \$112.3M and an \$86.3M capital budget to advance the business unit's plan.

As the core leader in Calgary's Real Estate & Development Services, you will cultivate collaborative working relationships with elected officials, industry and community leaders, while serving as a member of the Deputy City Manager Leadership Team, and The City's Senior Management Team (SMT).

Qualifications

- A degree in a related field (Real Estate, Planning, Finance, Engineering, Urban Design), and over 10 years of experience, you are a senior leader in the real estate industry – demonstrating proven successes and accomplishments in strategic planning, land development, urban redevelopment, and community liaison work.
- Equivalent combinations of experience and education will be considered.
- Current registration as a Professional Engineer in Canada, OR current Member of the Canadian Institute of Planners, OR a current Real Estate designation would be considered an asset.
- You are highly regarded for your well-developed political and organizational sensitivity; are driven by a dedication to serve the citizens of Calgary; and committed to our purpose of "Making life better every day" through our culture of Character, Commitment, Competence, and Collaboration.
- You have excelled in complex and multi-stakeholder organizations; demonstrate technical innovation; and encourage strategic thinking to ensure agility, accountability, and the realization of goals.
- As a City leader, you exhibit key leadership behaviours – encouraging open communication; a collaborative working environment that empowers others to make sound decisions; ensuring a respectful, inclusive and accessible environment; and promoting employee health, safety and wellness.

Pre-employment Requirements

- Successful applicants must provide proof of qualifications.

Union: Exempt	Business Unit: Real Estate and Development Services
Position Type: Permanent	Location: 800 Macleod Trail S.E.
Compensation: Director Band 1 \$155,500 – 240,000 per annum	Apply By: May 17, 2019
Audience: Internal/External	Job ID #: 302123

Apply online at www.calgary.ca/careers

We value diversity of expertise, talent and opinion which creates an innovative and collaborative environment. We are committed to a respectful and inclusive workplace and welcome applications from all qualified individuals.