

Mosaic – Site Sales – Sales Manager

Who We Are

We are motivated by the simple idea of designing and building better homes. It's what makes us tick. Our team is driven, innovative, conscientious and inspired by great design. We're also eager to learn, listen and share great ideas. We love homes and we want to make them better.

Though your interests may lie in architecture, accounting, interior design, construction or sales, your enthusiasm for being the best at what you do is what counts the most. Our colleagues are also motivated by doing work to be proud of, ensuring Mosaic is a great place to work, and at all times, doing the right thing. These are important values that unite our team. Sound like you? If yes, you're likely a great fit here.

The Opportunity

Reporting to the Sales Director, this position has great potential for growth. It is a crucial position within our Sales Team, as it entails a number of important responsibilities including but not limited to:

- Prospect and grow project database through ongoing and regular communications
- Foster key realtor relationships with the goal of maximizing sales
- Leverage your own customer connections and relationships to bring in business
- Qualify prospects, identify buying objections, prepare and negotiate sales contracts
- Daily tracking and reporting of sales activities
- MLS Listings and Amendments including keeping up to date on legislation and market conditions
- Supergood Homeowner Experiences.
- Ensuring peerless presentation of our Home Stores.

Who We're Looking For

Are you passionate? Driven? Confident? Conscientious? Inspired by design? Do you want to work for a company free of egos but full of ambition? If so, you're halfway there. Here are some other must haves:

- A good network of realtor and customer relationships and connections
- Ability to work five days per week, including weekends and holidays
- Proven real estate experience.
- Excellent interpersonal and communication skills.
- Ability to speak a second language would be an asset.

What We Offer

- This role is 100% commission based with generous discretionary bonuses for exceeding sales targets

Above all, we're looking for someone who works hard and genuinely cares about their job, their co-workers, and the people who buy the homes we build. Interested? Please apply on our website at <http://mosaichomes.com/join-the-team/>. We'll follow up if it looks like you may be a fit.