



**TransLink Director, Real Estate Programs & Partnerships**

**Full-Time Regular**

**Salary Range: \$152,236 - \$190,295**

**Job ID: 20190024**

Our Real Estate Division is seeking a Director to lead our Real Estate Programs & Partnerships team. The team is comprised of the following areas: Adjacent Integrated Development (AID), Retail & Telecommunications, Surplus & Development, and Strategic Acquisitions with Senior Managers overseeing these functional areas. The successful candidate is a seasoned, self-motivated individual who has a passion for Real Estate and enjoys working with multiple stakeholders to see a project through to fruition. Reporting to the Vice-President, Strategic Sourcing & Real Estate, the Director is a key member of the leadership team. The successful incumbent will provide strategic direction over development of real estate asset opportunities as well as related projects that deliver significant revenue by optimizing and leveraging TransLink's enterprise Real Estate portfolio.

Over the last few years, TransLink has experienced a significant increase in developments and a concentration of high density and mixed use projects in and around frequent transit stops and stations. The Real Estate Division is responsible for all land assets and rights held by TransLink and its operating companies. Our Director is an influencer and a business-savvy individual who will play an integral role in leading this portion of the Division by acquiring, managing and disposing of TransLink's properties in a manner that optimizes revenue, reduces capital and operating costs.

Ultimately, our Director, Real Estate Programs & Partnerships will take utmost care to ensure TransLink's goals and objectives

**Qualifications**

Education and Experience

The requirements for this position are typically acquired through a Master degree in a related discipline (e.g. Business, Commerce, Economics, Resource development) plus 12 years' experience in Real Estate development or equivalent combination of education & experience. An MBA and a Real Estate designation such as RI(BC) with professional accreditation in a related field such as P.Eng, P.Ag, RPF, LLB or planning would be preferred.

Other Requirements:

- Advanced knowledge of the concepts, methods and best practices of real estate development, business development, and real estate transaction management
- Advanced business acumen to identify and develop new market, commercial revenue and other value opportunities related to real estate
- Excellent negotiation skills and possess the ability to influence with diplomacy to conclude complex, high risk contracts
- Extensive experience managing large, complex, multi-asset class real estate portfolios in multiple jurisdictions as well as managing both operational and investment real estate

**Join one of the most innovative transportation agencies in the world and find more than just a job. Build a career in transportation and help keep Metro Vancouver moving! Together all the way.**

The South Coast British Columbia Transportation Authority (TransLink) is one of Canada's most innovative transportation authorities, founded in 1999 to plan and manage transportation within Metro Vancouver. We've achieved success not only in improving the transportation network of the region, but helping maintain the enviable lifestyle of residents and the viability of local businesses. TransLink and our family of companies (Coast Mountain Bus Company, B.C. Rapid Transit Company and Transit Police) are proud to be one of BC's Top Employers.

**How to Apply:**

Please go to <http://www.translink.ca/careers> to apply for this position and view instructions on the process. We thank all applicants for applying however only those short-listed will be contacted. **TransLink is committed to employment equity.**