



Next Environmental Inc.

INSIDE SALES REPRESENTATIVE

Next Environmental Inc. is a modern, progressive and fast-paced consulting firm that is upping the ante in the contaminated sites industry. Developers, Lenders, Real Estate Agents & Brokers, is who we work with on a daily basis. We are a locally owned and Vancouver based contaminated site specialist who is committed to excellence – for our staff, clients, and business partners and pride ourselves on our high energy, exciting and professional workplace. If you are a Sales and Customer Service Professional who is a natural leader with a dynamic, outgoing personality who knows how to build relationships with both clients and internal stakeholders, then we should connect!

What This Role Will Entail...

- Ensuring that all initial calls from new and established clients are dealt with in an efficient and timely manner in order for the business to keep on rolling in
- Maintaining a robust network of sources of referral and clients for the company's services
- Creating the recommendations and contracts with a keen eye for attention to detail
- Being the go-to-person for organizing and rolling out the Annual Client Appreciation Event, Golf Tournaments and Client Appreciation Dinners
- Organizing, preparing and conducting presentations for clients
- Following up on existing preliminary/active and recently completed projects

What Will You Need To Be Equipped With to Succeed...

- A Post-Secondary Diploma or Degree in Business Administration, Business Management, Sales or related field or equivalent work experience is preferred.
- Experience in a professional office environment including consulting, legal, sales, accounting, engineering or environmental is an asset
- Ability to develop and deliver presentations
- Proficiency in MS-Office Suite 2013
- Great telephone manner which includes a professional approach along with excellent verbal skills

Want to see what the culture is like here? Take a look at our Twitter page @NEXTEnviroBC, LinkedIn page <https://www.linkedin.com/company/next-environmental-inc/> or Facebook page <https://www.facebook.com/nextenvironmentalinc/>.

If you are interested in this opportunity send your resume to Michelle Sayers at msayers@nextenvironmental.com.