



**Vice President, Retail Leasing**  
Vancouver, BC

Bentall Kennedy, a member of the Sun Life Investment Management group of companies, is one of North America's largest real estate investment advisors. We are Canada's largest property manager, providing comprehensive real estate services to our clients. Bentall Kennedy serves the interests of more than 550 institutional investors across office, retail, industrial, and residential properties throughout North America. As a leader in Responsible Property Investing, we are committed to best-in-class environmental, social and governance practices in developing, leasing and managing commercial real estate.

Reporting directly to Executive Vice President, Retail Services the Vice President, Retail Leasing will oversee an enclosed Western Canadian retail portfolio of approximately 2.5 million sqft. This individual will assist in developing and implementing the overall leasing strategy for the Western Region and will manage the leasing group associated with that portfolio.

The Vice President, Retail Leasing will oversee the creation of leasing budgets for the given portfolio; Coordinate the team's leasing effort with property operations, lease administration, asset management and accounting groups within Bentall Kennedy; Build and maintain strong relationships with the brokerage community, existing tenants, tenant representatives and governmental leasing contacts and others as appropriate; Maintain records and have in depth knowledge of various market information; Ensure marketing activities are carried out in accordance with approved merchandising plans and consistent with Bentall Kennedy leasing practices; Liaise with Asset Managers regarding all relevant leasing decisions; Assist in evaluating acquisitions/dispositions for the western Canadian retail portfolio.

This position requires a highly qualified individual with at least ten years' experience in retail leasing and a strong understanding of the third-party property and asset management business. Western regional enclosed mall leasing experience is required, and the candidate must have a Real Estate license in good standing for British Columbia, including the mandatory courses. Proven leadership and strong relationship skills are essential as are superior communication and presentation skills. Given the portfolio, travel will be required from time to time.

This is an extraordinary leadership opportunity offering excellent potential for professional growth and advancement. For more information and to apply, please contact me directly [richard@taylorryan.com](mailto:richard@taylorryan.com).

