

Thorek/Scott and Partners (TSP) has been connecting accomplished organizations with talented individuals for almost four decades. At TSP, our track record of successfully completing challenging searches across the professional spectrum has earned us an exceptional reputation at the forefront of the recruitment industry. Our Canadian and International clients include: global banks and non-bank financial institutions, private equity and investment funds, professional service firms, and entrepreneurial businesses in a variety of industries. We value the human connection and distinguish ourselves through an unwavering dedication to understanding the goals and motivations of our clients and candidates alike.

**ASSOCIATE, MORTGAGE INVESTMENTS
(Toronto or Vancouver)**

Position Overview:

KingSett Capital, a leading Canadian commercial real estate investor providing construction and term financing solutions from \$2 million - \$150 million, is seeking an experienced Associate to join their Mortgage Investments team. Reporting to the Director of Mortgage Underwriting & Funding, this individual will facilitate superior returns by recommending individual investments as well as the appropriate asset mix.

This is an exciting opportunity for a seasoned individual with commercial banking or commercial mortgage lending experience to take a leadership role in a complex and well-funded investor. Construction financing experience preferred.

Responsibilities:

- Actively manage a portfolio of construction and commercial transactions from origination, funding and through maturity.
- Review broker/borrower information packages, evaluate and analyze information and prepare underwriting models to support potential mortgage investments including but not limited to senior, junior, construction and income producing property financing.
- Conduct investment analysis including: verify accuracy of broker/borrower information, assess capacity of borrower, create/populate financial models to support investment decisions, analyze borrower and guarantor financial statements and assess suitability of all of the forgoing in context of corporate risk tolerance.
- Work closely with the originators to determine the structure for the deals which merit consideration and recommend these for approval.
- Actively manage and review renewals/amendments of the construction and commercial portfolio.
- Advise the firm on the financial impact of proposed transactions. Actively negotiate pricing on the deals submitted by the originators. Monitor the portfolio of construction loans, inventory loans and commercial loans to ensure that the loans are performing as stipulated by the approved terms.

Qualifications:

- Undergraduate Degree in business or financing and relevant experience in the commercial mortgage industry preferably within a regulated financial institution.

- Solid Microsoft Excel and Word skills
- Excellent analytical and communication skills
- Ability to understand complex business structures and transactions

Contact Information:

Should your skills and experience match the requirements of this position, please forward your resume to **Lauren Thorek** at **Thorek/Scott and Partners**.

APPLY TO: lthorek@thorekscott.com

All inquiries and applications will be held in strict confidence. We regret that only qualified candidates will be contacted.

If you're not interested, but know someone who is, please help a current or former colleague in their career development by referring them.