

## **Director of Development**

Ledingham McAllister is one of Vancouver's most prominent real estate companies, successfully constructing and developing projects in the region for more than 110 years. Locally-owned and BC-focused, the company is led by some of Vancouver's most respected industry professionals. Ledingham McAllister's vast portfolio includes numerous commercial and residential buildings as well as the master-planned communities of Waterscapes, Brentwood Gate, Silhouette and Southgate Village. To meet the demand of the more than thirty projects in planning and construction, Ledingham McAllister seeks a talented Director of Development to join their team.

### **The Opportunity:**

Reporting to the Senior Vice President of Development, the Director of Development (Director) will be responsible for navigating a portfolio of projects from the early stages of development, through construction, marketing and sales. The Director will collaborate with Acquisitions and the company leadership to create project proformas and otherwise assess the feasibility of potential new projects. Once a site is confirmed, he / she will work closely with company partners to set development and construction budgets and schedules. The Director will assemble a team of external consultants and review, monitor and guide their work throughout the project. He/she will play an active role in project design, helping to determine the project vision, specification, amenities and unit mix. The Director will establish and maintain positive working relationships with municipal staff, secure all regulatory approvals, and retain a thorough understanding of development guidelines and policies throughout the region. During construction, the Director will review and monitor architectural and engineering plans and track project progress relative to the set budget and schedule. At all times, he/she will facilitate and coordinate effective communication between project consultants, trades and construction managers. The Director will work closely with Ledingham McAllister's in-house Sales and Marketing team to design and construct project sales centres. He/she will prepare and review disclosure statements and addendums, purchase and sale agreements, and other legal documentation critical to the sales program. The Director will review leasing agreements and assist with job close-out, post mortems, strata concerns and warrantee issues. He/she will remain advised of market development and competitor activity and will share such market intelligence with Acquisition and Sales colleagues. The Director will mentor and supervise the work of more junior Development colleagues. At all times, he/she will act in the best interests of the company and will be a positive corporate representative within and external to the organization.

### **The Candidate:**

Applicants for this role must possess seven (7) or more years working in a similar role as well as post-secondary education in Urban Planning, Real Estate Development, Architecture or Engineering. To succeed in this role, candidates will also require:

- A strong understanding of, and a passion for, good design;
- Excellent written, oral and digital communication skills;
- Exceptional interpersonal skills and the ability to foster sincere relationships with diverse groups;
- A strong work-ethic, self-confidence, maturity and a sense of humour.

### **To Apply:**

- If you are looking for a challenging and rewarding career and meet the criteria above, please submit your resume, with cover letter to Kristina Morse via ([klm@resolvesearch.com](mailto:klm@resolvesearch.com)). While we thank everyone for their interest, only select individuals will be contacted for follow-up.