



Director, Real Estate Finance (Private Equity)
Calgary (or Vancouver)

Gracorp Capital Advisors Ltd. ("Gracorp") is a subsidiary of the Graham Group Ltd. ("Graham"), one of Canada's largest and most respected construction companies. Founded in 1926 and 100% employee owned, Graham's annual revenues exceed \$2.3 billion.

Graham is a Platinum Member of Canada's 50 Best Managed Companies and is seeking top tier talent to further strengthen our capabilities. Building upon this tradition of success, Gracorp is a private market real estate developer with offices in Vancouver, Calgary and Toronto. Since 2009, Gracorp has developed industrial, commercial, retail, residential and institutional projects in Western Canada and the US Pacific Northwest. Gracorp is currently involved in developing projects in Canada and the Pacific Northwest in the United States totaling approximately \$760 million.

Based in Calgary (or Vancouver), the Director, Real Estate Finance reports to the VP of Investments for Western Canada and the Pacific North West. Primary responsibilities will include sourcing and closing new equity from institutional partners; managing and developing debt facilities; and oversight of the accounting team and all fund reporting requirements. You will oversee financial due diligence, models, tax analysis, structuring and sensitivities for presentation at either the investment committee or Board level. Furthermore, you will assist in the preparation of contract documentation to affect the development opportunities, optimization of the portfolio and sales transactions.

The successful candidate will have relevant post-secondary education (MBA, CFA, CA) and at least 7 years of progressive finance experience related to real estate. You will display a passion for real estate development and finance with a proactive and independent nature; advanced financial modeling, analysis and risk assessment skills. You will have relationships within the investment (ideally institutional) and development community that can be leveraged to source debt and equity financing. You will have a proven ability to negotiate, form and manage partnerships, both internal and external.

To apply, and for more detailed information on this position, please include "Director of Real Estate Finance" in the subject line and forward your resume (word format) to Gavin Ryan, Partner: Info@TaylorRyan.com

We thank all applicants in advance but only qualified candidates may be contacted.

