



An Environmental Consulting Firm
That Puts Your Business First

● SALES TEAM MEMBER (CLIENT SERVICES REPRESENTATIVE) ●

NEXT Environmental Inc.

Developers, Lenders, Real Estate Agents & Brokers, is who we work with on a daily basis! Meet you're locally owned and Burnaby based contaminated site specialist. Our trusted team of experienced environmental consultants have completed over 8000 investigations and site cleanups across the province. Whether facilitating the purchase and finance of small retail outlets, or tackling the remediation B.C.'s largest shipyard, we ensure our clients' business objectives are satisfied and costly expenditures minimized. The NEXT team values honesty and integrity above all.

What is Environmental Consulting?

Our role as a contaminated site consultant is to provide exceptional environmental due diligence services for our real estate clients. Our reports facilitate all property transactions, satisfy every financing requirement set out by every major lender and allow our developer clients to obtain permits and approvals from all municipal governments in the province.

Required Skills and Experience

- Marketing management (sales) diploma or formal business education
- Sales or relevant industry experience
- Strong interpersonal communication skills
- Ability to understand client needs and objectives
- Microsoft office and CRM knowledge
- Professional written and verbal ability
- Must have a valid BC driver's license and personal vehicle
- Eligible for full-time employment in Canada

Job Description

- Manage Accounts and generate leads
- Establish strong relationships with real estate stakeholders; communicating value proposition
- Present due diligence services to major banks, credit unions, brokerages and developers
- Consistently update NEXT's CRM system
- Attend industry events and network with B.C.'s most influential real estate professionals
- Work with and communicate client needs to technical staff on a consistent basis

What we're looking for...

Ideal candidates will have a passion for selling, be dedicated to learning BC's environmental regulations. Individuals who are driven, enjoy building relationships, committed to continuously improving themselves personally and professionally, will succeed in this position. NEXT is driven by teamwork and strong work ethic. (Bilingual language ability will be a strong asset - preferably Mandarin or Cantonese, but not a must have.)

Compensation and Benefits

- Starting annual salary \$40,000 - \$60,000 (sales commission available at later date)
- Travel cost reimbursement
- 3 weeks payed vacation per year, full medical/dental, Group RRSP and More!

How to Apply!

Email your resume and cover letter to the attention of Tayler Jotie - tjotie@nextenvironmental.com

With **NEXT Environmental**, you have a team of highly qualified environmental consultants on your side helping you meet your environmental obligations quickly, efficiently, and on budget, so you can get back to business.

We're known for our integrity, expertise and innovative problem solving-skills that have helped us achieve 'the impossible' for our clients in BC and now in Alberta.



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