



**Director, Real Estate Development**  
Vancouver

Gracorp Capital Advisors Ltd. ("Gracorp") is a subsidiary of the Graham Group Ltd. ("Graham"), one of Canada's largest and most respected construction companies. Founded in 1926 and 100% employee owned, Graham's annual revenues exceed \$2.3 billion.

Graham is a Platinum Member of Canada's 50 Best Managed Companies and is seeking top tier talent to further strengthen our capabilities. Building upon this tradition of success, Gracorp is a private market real estate developer with offices in Vancouver, Calgary and Toronto. Since 2009, Gracorp has developed industrial, commercial, retail, residential and institutional projects in Western Canada and the US Pacific Northwest. Gracorp has numerous high quality development opportunities in its pipeline and is looking for a person of integrity, drive and commitment to join its rapidly growing team.

Based in Vancouver, the Director, Real Estate Development reports to the VP of Investments. From there, you will lead and manage Gracorp's real estate development team for the Vancouver region and projects that leverage the capabilities and geographical presence of the Graham Group. You will help build the Gracorp development team as it looks to double in size and expand its capabilities in the next 2 – 3 years. You further have the ability to articulate the project "vision" and balance the needs of numerous internal and external finance and development partners. This role covers the full breadth of development activities ranging from identifying and assessing potential acquisitions (focused primarily on multi-family residential projects), leading the development team and numerous projects throughout the entire development process.

The successful candidate will have extensive relationships within the development and investment community that can be leveraged to source new deals and new sources of finance. An ability to combine attention to detail with the ability to consider the bigger picture. You will demonstrate strong leadership capabilities and exceptional communication skills, both written and oral, in front of a variety of investor, corporate and development partner audiences.

To apply, and for more detailed information on this position, please include "Director of Development" in the subject line and forward your resume (word format) to Graham Lade: [Graham@taylorryan.com](mailto:Graham@taylorryan.com).

We thank all applicants in advance but only qualified candidates may be contacted.

